

Exec

United States. Office of Personnel Management, United States. Office of Personnel Management. Office of Executive Personnel

Execution Larry Bossidy, Ram Charan, Charles Burck, 2009-11-10 #1 NEW YORK TIMES BESTSELLER • More than two million copies in print! The premier resource for how to deliver results in an uncertain world, whether you're running an entire company or in your first management job. "A must-read for anyone who cares about business."—The New York Times When *Execution* was first published, it changed the way we did our jobs by focusing on the critical importance of "the discipline of execution": the ability to make the final leap to success by actually getting things done. Larry Bossidy and Ram Charan now reframe their empowering message for a world in which the old rules have been shattered, radical change is becoming routine, and the ability to execute is more important than ever. Now and for the foreseeable future:

- Growth will be slower. But the company that executes well will have the confidence, speed, and resources to move fast as new opportunities emerge.
- Competition will be fiercer, with companies searching for any possible advantage in every area from products and technologies to location and management.
- Governments will take on new roles in their national economies, some as partners to business, others imposing constraints. Companies that execute well will be more attractive to government entities as partners and suppliers and better prepared to adapt to a new wave of regulation.
- Risk management will become a top priority for every leader. Execution gives you an edge in detecting new internal and external threats and in weathering crises that can never be fully predicted. Execution shows how to link together people, strategy, and operations, the three core processes of every business. Leading these processes is the real job of running a business, not formulating a "vision" and leaving the work of carrying it out to others. Bossidy and Charan show the importance of being deeply and passionately engaged in an organization and why robust dialogues about people, strategy, and operations result in a business based on intellectual honesty and realism. With paradigmatic case histories from the real world—including examples like the diverging paths taken by Jamie Dimon at JPMorgan Chase and Charles Prince at Citigroup—*Execution* provides the realistic and hard-nosed approach to business success that could come only from authors as accomplished and insightful as Bossidy and Charan.

Executive Toughness: The Mental-Training Program to Increase Your Leadership Performance Jason

Selk,2011-11-25 From the mental toughness coach of a World Series-winning team—a simple, three-step program to winning in life People with inborn talent may be good at what they do—but only the mentally tough reach the highest plateaus in their field. Fortunately, mental toughness is something anyone from any walk of life can learn. Director of mental training for the St. Louis Cardinals and a top-tier executive coach, Dr. Jason Selk is an expert on teaching people how to develop the mental toughness needed to attain their goals. In this book, he shares hands-on daily exercises for breaking old, self-defeating patterns of behavior and replacing them with the can-do attitude and positive behavior that leads to measurable positive results. Executive Toughness outlines the steps for attaining high-level success:•Accountability—truly develop a “no-excuse” mentality•Focus—significantly increase attention, focus and confidence•Optimism—recognize and redirect thoughts patterns for increased execution and performance By incorporating these steps into your daily life, you’ll be on the path to attaining your goals. Once you make these behaviors part of your mental “DNA,” and there will be no turning back!

When Goliaths Clash: Managing Executive Conflict to Build a More Dynamic Organization Howard M. Guttman,2008

The Effective Executive Peter Drucker,2018-03-09 The measure of the executive, Peter Drucker reminds us, is the ability to 'get the right things done'. Usually this involves doing what other people have overlooked, as well as avoiding what is unproductive. He identifies five talents as essential to effectiveness, and these can be learned; in fact, they must be learned just as scales must be mastered by every piano student regardless of his natural gifts. Intelligence, imagination and knowledge may all be wasted in an executive job without the acquired habits of mind that convert these into results. One of the talents is the management of time. Another is choosing what to contribute to the particular organization. A third is knowing where and how to apply your strength to best effect. Fourth is setting up the right priorities. And all of them must be knitted together by effective decision-making. How these can be developed forms the main body of the book. The author ranges widely through the annals of business and government to demonstrate the distinctive skill of the executive. He turns familiar experience upside down to see it in new perspective. The book is full of surprises, with its fresh insights into old and seemingly trite situations.

Sustaining Executive Performance Steven P. MacGregor,2014-11-28 Thousands of executives have discovered a powerful truth: the best way to improve your performance is to improve your health and well being. Now, top executive coach Steven MacGregor helps you leverage this truth in your life and your business. MacGregor brings together breakthrough insights and techniques he's honed through seven years pioneering the internationally-renowned Sustaining Executive Performance (SEP) program, and working with hundreds of leading executives worldwide. In Sustaining Executive Performance , he reveals the profound connections between living a more sustainable, happy, and productive life and improving your organization on metrics ranging from innovation to resilience. MacGregor addresses core business themes including design

thinking, continuous innovation, and corporate social responsibility. Next, he shows how to apply all five elements of the SEP program in your own life: MOVE, RECOVER, FOCUS, FUEL, and TRAIN. Finally, he offers specific guidance for changing your own habits in areas ranging from sleep to meetings and communication. Throughout you'll find interviews with leading executives and experts. Each interview offers specific takeaways you can use to become a more effective leader — and a more fulfilled human being.

The Functions of the Executive Chester Irving Barnard,1938

The Status of the Senior Executive Service United States. Office of Personnel Management,United States. Office of Personnel Management. Office of Executive Personnel,1992

Portable Executive John A. Thompson,1996-02-06 The downsizing of America -- once thought to be a temporary cost-cutting measure to boost profit margins -- has brought a swift end to the era of lifetime employment. Given the fact that these terminations are nationwide, affect every industry, and are usually neither fault-based nor predictable, no executive is immune. Based on interviews with over 100 now-portable executives who were among the first casualties of downsizing, The Portable Executive explores the unlimited opportunities available to those who are independent, self-directed, and willing to work on a contract basis. It explains: How to make a smooth transition to becoming portable How to identify, continually update, and market your skills Why companies that downsize full-time employees are willing to hire executives on an as-needed basis How and why the relationship between employers and executives has changed from boss/worker to peer/peer And much more -- including how to invent a business, what to charge clients, how to network, market, and sell yourself as a personal service business entity, and, most important, how to enjoy a greater sense of creativity, satisfaction, and long-term job security than ever before.

Executive Function & Child Development Marcie Yeager,Daniel Yeager,2012-09-25 A brain-based approach to helping kids stay focused and achieve. Poor executive function (EF) in the brain can mean behavioral and attentional problems in school. This book explains to professionals and parents how EF develops in kids, what EF difficulties look like, and what creative and effective interventions can meet their needs. Executive functions involve mental processes such as: Working memory--holding several pieces of information in mind while we try to do something with them--for example, understand and solve a problem or carry out a task. Response inhibition--inhibiting actions that interfere with our intentions or goals. Shifting focus--interrupting an ongoing response in order to direct attention to other aspects of a situation that are important for goal attainment. Cognitive flexibility--generating alternative methods of solving a problem or reaching a goal. Self-monitoring--checking on one's own cognitions and actions to assure that they are in line with one's intentions. Goal Orientation--creating and carrying out a multi-step plan for achieving a goal in a timely fashion, keeping the big picture in mind.

The Executive in Action Peter F. Drucker, 1996-06-21 Three complete Drucker management books in one volume — Managing for Results, Innovation and Entrepreneurship, and The Effective Executive with a new preface by the author. In his preface, Peter F. Drucker says: These three books should enable executives — whether high up in the organization or just beginning their career — to know the right things to do; — to know how to do them; and — to do them effectively. Together, these three books provide The Toolkit for Executive Action. Drucker identifies and explains the practices, decisions and priorities for achieving business performance and executive effectiveness. These books cover the three dimensions of the successful practice of management. Managing for Results was the first book to explain business strategy. Drucker shows how the existing business has to focus on opportunities rather than problems to be effective, for it is the opportunities that will bring growth and performance. Innovation and Entrepreneurship analyzes the challenges and opportunities of America's new entrepreneurial economy. It is a superbly practical book that explains what established businesses, public service institutions and new ventures have to know, learn and do to prepare and create the successful businesses of tomorrow. In The Effective Executive, Drucker discusses the five practices and habits that must be learned for executive effectiveness. Ranging widely through business and government, he demonstrates the distinctive skill of the executive and offers fresh insights into old and seemingly obvious situations. Together, these three books have sold more than a million copies; they have been published throughout the world and continue to sell actively. These are essential works for the executive and manager by the dean of this country's business and management philosophers. —Wall Street Journal

The Exec Tramontana Joseph Tramontana, 2010-03 John Wells, recently divorced, his life in shambles, accepts the CEO position at a company in a completely different industry. Soon, he is faced with the underhanded tactics of his predecessor, possible lawsuits, and a business in need of revitalization. As he focuses on the business, he also realizes that he must make changes in his personal life. As he moves ahead with his new life, tragedy strikes and his future changes forever. Can he handle these formidable challenges with so many lives now dependent upon the outcome? Ignoring his doubts and with confidence in his ability, he prepares to face the challenges ahead and to live a life full of happiness and opportunity, not the regrets of the past.

What Works in Executive Coaching Erik de Haan, 2021-04-06 This book reviews the full coaching outcome research literature to examine the arguments and evidence behind the use of executive coaching. Erik de Haan presents the definitive guide to what works in coaching and what changes coaching brings about, both for individual coaches and for organisations and commissioners. Accessibly written and based on contemporary quantitative research into coaching effectiveness, this book considers whether we know that coaching works, and, if so, whom it works for, and what it offers to those involved. *What Works in Executive Coaching* considers the entire body of academic literature on quantitative research in executive and workplace coaching, assessing the significant results and explaining how to apply them. Each chapter contains direct

applications to coaching practice and clearly evaluates the evidence, defining what really works in executive coaching. Alongside its companion volume *Critical Moments in Executive Coaching*, this book is an essential guide to evidence-based effectiveness in coaching. It will be a key text for all coaching practitioners, including those in training.

How to Write Like an Executive Patricia H. Westheimer, Vicki Townsend Gibbs, 1989

The Unwritten Rules John Beeson, 2010-10-19 Maximize your chances to get promoted to the executive level As predictable career paths have become extinct in most organizations, managers aspiring to the C-level job are left to their own devices to determine how to advance their careers. Even in companies committed to talent development, guidance to aspiring executives is often vague and contradictory. This happens, executive coach John Beeson argues, because executive promotions are made based on the decision makers' intuitive sense of whether or not a manager can succeed at higher levels within the organization. Beeson decodes these leadership criteria--the unwritten rules--that companies use to make decisions about who gets promoted and who doesn't, and identifies the six core selection factors that are imperative for success at the executive level Demonstrating strategic skills Building a strong management team Managing implementation Exhibiting the capacity for innovation and change Working across organizational boundaries Projecting executive presence Filled with stories of managers who successfully climbed up the executive ladder--and some who struggled--*The Unwritten Rules* is an invaluable resource for aspiring executives.

Leading Executive Conversations Sally Williamson, 2014-06-15 Book about Leading Executive Conversations.

Oregon Blue Book Oregon. Office of the Secretary of State, 1915

The Prodigal Executive Bruce A. Heller Ph. D., 2009-07 Some derailed executives create toxic workplaces that cause good employees to flee. Others cause customers to complain in ever increasing numbers. So why not just fire them? This book teaches the essentials of what managers and business leaders need to know about toxic bosses and other star performers too valuable to let go but too painful to keep on the payroll. In this book you will learn: How 8 out of 10 derailed executives can be saved. Six myths that hold many companies back from coaching When to keep 'em and when to fire 'em. How to give feedback to toxic bosses and derailed executives Three keys to an executive comeback How to help derailed executives out the door if they really need to go Dr. Bruce Heller's leader development tools have been used for two decades throughout corporate America to help derailed executives who are too painful to keep and too valuable to fire. A Ph.D. in educational psychology from the University of Southern California, his monthly column *People Skills* appears in the online news magazine *San Diego News Network*. Bruce speaks to thousands of executives each year, teaching them his management techniques for getting derailed executives back on track. One of the leading experts in his field, Bruce's audiences include Amgen, Lockheed Martin, Northrop Grumman, Disney, Warner Brothers, UCLA, and Bridgestone Firestone.

The Search Book Donn Vickers, Cindy Hilsheimer, 2006-09 *The Search Book: A Guide to Executive Selection guides*

board members through the challenges and opportunities of an executive search process. Designed to lead readers through each step, it offers organizational tools, resources, and firsthand knowledge. This book focuses on the practical and illuminates how the finer details of an executive transition lead to valuable perspectives on the mission and future of an organization faced with the selection of new leadership.

Top Secret Executive Resumes, Updated Third Edition Steven Provenzano CPRW / CEIP,2021-03-03 Newly revised and updated, this is the industry standard for executives and professionals in all major industries, and includes a free resume review by the author. Steven Provenzano is President of ECS: Executive Career Services and DTP, Inc. ECS is a team of certified experts specializing in career marketing at all income levels. Mr. Provenzano is the author of ten highly successful career books including Top Secret Resumes & Cover Letters, 4th Ed., the Complete Career Marketing guide for all job seekers. He is a CPRW, Certified Professional Resume Writer, a CEIP, Certified Employment Interview Professional, and has written or edited more than 5000 resumes for staff, managers and executives at all income levels during his 20 years in career marketing and corporate recruiting. His team is so highly regarded, they were selected to write more than 1500 resumes for all of SAP America's domestic consultants. Steven has appeared numerous times on CNBC, CNN, WGN, NBC/ABC in Chicago, in the Wall Street Journal, Chicago Tribune, Crain's, the Daily Herald, and on numerous radio programs. His work is endorsed by Chicago Tribune career columnist Lindsey Novak, as well as top executives from the Fortune 500, including Motorola, Coca-Cola and other firms. You may email your resume direct to the author for a free review, to the email provided on the back cover.

Executive Privilege Mark J. Rozell,1994 Drawing on White House and congressional documents as well as on personal interviews, Mark Rozell provides both a historical overview of executive privilege and an explanation of its importance in the political process. He argues for a return to a pre-Watergate understanding of the role of executive privilege.

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